Welcome to Precision Points

With so many new things happening in our industry, PRM is proud to introduce “Precision Points”, our quarterly newsletter aimed at bringing our customers the latest information available. Whether it is industry wide news or pertains specifically to PRM, we hope you use this publication as an additional resource. In addition, we want to introduce you to your contacts at PRM. The first person you will usually contact is our Office Manager, Julie Bruniany. Julie is the newest addition to our team and has fit in right away. Julie is your contact for order status, billing inquiries, quotes, and ship dates. She can be contacted at (814)725-8731 or by email at orders@prmrehab.com.

PRM’s Precision Fit given E2609 Custom Code

On December 13th, 2005, we received approval from SADMERC on our new Precision Fit cushion which allows billing under code E2609 (custom fabricated wheelchair seat cushion, any size). The Precision Fit cushion is a seat that blends the benefits of a custom molded seat with an off-the-shelf seat cushion. Based on one of three standard shapes, PRM can manufacture a custom seat based on your client measurements, need for pressure relief and/or positioning requirements. Benefits include excellent pressure relief and postural support as well as the elimination of an extensive molding session. For additional information on our new Precision Fit cushion, visit our website at www.prmrehab.com or call us at (814)725-8731. You may also visit us at the International Seating Symposium March 2-4, 2006 in Vancouver, B.C. (booth #15) and at Medtrade Spring March 22-23 in Las Vegas (booth #409).

PRM’s New Precision Fit Cushion- a complete cushion unit that eliminates the chance of losing modification pieces.

www.prmrehab.com

Our new website, www.prmrehab.com is now up and running. This website offers the latest PRM information including order form updates, industry news, and PRM announcements.

PRM is proud to be a vendor to The Med Group, US Rehab, and The Motion Group
Where will PRM be?

The first part of 2006 takes PRM out west to the following events:

March 2-4, 2006 – 22nd International Seating Symposium in Vancouver, B.C. – Booth #15

March 10, 2006 – Equipment Fair @ Primary Children’s Medical Center in Salt Lake City, UT

March 22-23, 2006 – Medtrade Spring in Las Vegas, NV – Booth #409

April 21-25, 2006 – National Seating & Mobility Seating Symposium in Scottsdale, AZ

In addition, PRM also offers multiple foam firmnesses to make the cushion soft where it needs to be soft and firm where it needs to be firm. PRM refers to this foam accommodation as “half & half” and can be requested by simply indicating so on your order form.

PRM – A brief history

The technology used in the creation of the Signature-Fit product was first developed by the Cleveland Clinic in 1990. Akron-Cleveland Home Medical first purchased the technology and then sold it to Healthcare Solutions. Then in August of 2001, PRM owner Todd Dinner purchased the technology and now leads the company into a very promising future.

In the 15 years that Todd Dinner has been in the industry he has been involved in over 1,000 seating systems, ranging from foam-in-place to the current digitizing technology. Though the experience is vast, Todd notes that he is always learning and using his past experiences to aid future clients.

Come visit us

If you’re in the area of PRM we’d love to have you stop by our facility for a tour. Remember, we’re located in North East, PA, only a 2 hour drive from Buffalo, Cleveland, and Pittsburgh.

PRM Manufacturing Notes

Did you know?

PRM offers soft spots that can be incorporated into all our cushions. A soft spot is an area of the cushion that is recessed and filled with a softer foam to facilitate pressure relief in areas where skin breakdown is more apt to occur such as a boney prominence.